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Applied Software Joins the FM:Systems Business Partner Program to Deliver Integrated Building Lifecycle Management

Clients can leverage their Building Information Model beyond construction and provide benefits to owners and tenants throughout the building lifecycle

ATLANTA (March 9, 2010) – [APPLIED SOFTWARE](#), a leader in Building Information Modeling solutions, today announced that it has joined the [FM:Systems](#) Business Partner Program. FM:Systems is an innovator in the integrated workplace management systems (IWMS) and computer-aided facility management (CAFM) software market.

Applied Software partnered with FM:Systems in order to provide building owners and operators with full lifecycle building solutions, from building concept through design and construction to building management. FM:Systems provides a vital link between the design and construction community and operations. Applied Software selected FM:Systems due to its configurability, ease of use, and integration with Autodesk products.

“We want to expand our solution portfolio in order to provide our owners and operators with a comprehensive solution that integrates BIM information with their facility operations,” said Applied Software President Richard Burroughs. “Building Information Modeling continues to gain momentum with architects, engineers and general contractors. As owners realize the value of full lifecycle BIM, widespread adoption is certain. FM:Systems will help owners realize increased benefits far beyond design and construction.”

“We’re excited to work with Applied Software to help its customers extend the benefits of BIM to building operations and maintenance,” said Kurt von Koch, vice president of Sales at FM:Systems. “This partnership will allow Applied Software to broaden its scope of services and also allow FM:Systems to expand our market presence.”

About APPLIED SOFTWARE

Headquartered in Atlanta, Applied Software is one of the largest Autodesk resellers in the region. The company provides consulting, implementation, customization and training services, as well as mentoring and project management to architects, engineers and facility managers in the commercial, government and educational sectors of the architecture, engineering and construction (AEC) industry.

Applied Software recently was selected by the General Services Administration to receive a BIM Services IDIQ Contract, providing a variety of BIM Services to a number of GSA Regions. A leader in Building Information Modeling (BIM), Applied Software is recognized as an Autodesk Gold Reseller in Architecture Engineering and Construction. In 2009, Applied Software’s Revit instructors received the Autodesk Authorized Training Center North America award for distinguished performance in Autodesk Revit Architecture. Applied Software is also an Authorized Autodesk Training Center (ATC) employing a team of architects, engineers and designers with real-world experience to assist and educate its customers in the use of Autodesk solutions. More information about Applied Software is located at www.asti.com or call 1-800-899-2784.

About FM:Systems, Inc.

By connecting people, place and process, FM:Systems helps facilities and real-estate professionals improve customer service, reduce costs and increase productivity enterprise-wide. FM:Systems Web-based software improves management of space, occupancy, moves, maintenance, leases and property. Customer results include: real estate costs reduced by 15 percent, move spend reduced by 88 percent, enterprise productivity savings of \$1.5 million and an internal customer satisfaction rate of 97 percent.

Many of the world's leading organizations rely on FM:Systems products, including CA, Devon Energy, DuPont, GMAC, Herman Miller, Indiana University, Lockheed Martin, National Institute for Standards and Technology (NIST), Northwestern University, Novartis Pharmaceuticals, Progress Energy, Target stores, the U.S. Census Bureau and Wyeth Pharmaceuticals.

FM:Systems is headquartered in Raleigh, North Carolina, and conducts business in the Americas, Africa, Europe and Asia Pacific. For more information about FM:Systems, please visit www.fmsystems.com or call 1-800-648-8030.

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